



HEALTHY SIMPLIFIED



COMPENSATION PLAN

Version 18.6

HOW TO GET STARTED IN IDLIFE

1. Join IDLife as an Independent Associate by purchasing any one of the Associate Experience Enrollment Kits and you'll receive a lifetime discount of 30% on all IDLife commissionable products.

2. You can join IDLife as a Member for free by simply selecting the Virtual Starter Kit during enrollment, which includes all of the tools and information you need to get started. As a Member, you can earn the rank of Independent Associate and qualify for the Independent Associate 30% discount by simply completing one of the following:

- Accumulating 500 in Lifetime Personal Customer Volume (LPCV).
- Enrolling 2 new Independent Associates. (Business Builder Bonus commissions are not paid on these 2 sales.)

1. FREE PRODUCT

IDNUTRITION 3 & FREE

You can earn your IDNutrition product for FREE by placing your IDNutrition on Scheduled Delivery and accumulating a minimum of 300 TQV from three or more Preferred Customers with IDNutrition on Scheduled Delivery.

Note: IDLife will cover the cost of your "Core" customized vitamins at the recommended dosages and one of each "Advanced" customized vitamin. The Associate will be financially responsible for any "Optional" vitamins selected as well as any additional quantities desired.

SLIM+ 3 & FREE

You can earn your Slim+ product for FREE by placing your Slim+ on Scheduled Delivery and accumulating a minimum of 3 Slim+ customers on Scheduled Delivery.

\$10 CREDIT

Your customers can receive a \$10 credit towards their next purchase by sharing your link with a friend who purchases product.

2. RETAIL SALES

RETAIL COMMISSIONS

Retail Sales are the foundation of the IDLife Compensation Plan. As an IDLife Independent Associate, when you sell product to Retail Customers in person or via your personal website, you can earn up to a 30% retail commission on all product sold to retail and preferred customers, according to the Retail Commission chart below.

Description	Eligibility	PCV Requirement	Commission %
New Independent Associate	Eligible for First 30 Days After Enrollment	No Requirement	30%
Independent Associate	-	\$0-\$499	20%
		\$500-\$999	25%
		\$1,000+	30%
Upline Enroller	Associate Must Be Active	-	10%
	First 30 Days of Newly Enrolled Independent Associate		20%
1st Upline ED or Above	Paid as ED+	-	5%
1st Upline VPD or Above	Paid as VPD+	-	5%

Note: Maximum payout for personal enroller and upline commissions is 10%. You cannot earn more than 10% (except for the first 30 days of a new personally enrolled Associate).

FAST START BONUS

Sell IDNutrition or any combination of products totaling 70 QV (\$100 retail) to a Customer or combination of Customers (Household, Preferred or Retail) within 30 days of your enrollment date to receive a one-time \$100 Fast Start Bonus.

Note: This bonus may only be earned once during your first 30 days.

PCV MONTHLY REWARDS

This bonus is to reward retail customer sales each month and to encourage PCV growth.

- A.** 1000 PCV Club: Earn your way into the 1000 PCV Club and receive your Premium Website Bundle Subscription (\$27.49 Value) for FREE the following month. In addition, you will earn an exclusive 1000 PCV t-shirt and recognition pin the first time you join the

club. Your 1000 PCV is generated by personally placed orders and by your personally sponsored customers orders placed on your website. It excludes any PCV resulting from the purchase of an Associate Experience Enrollment Kit.

B. If you accumulate 2000 PCV or more in a calendar month, your car bonus will double (\$600 total paid) at the rank of Executive Director. When you reach the rank of National Director or above, you will continue to receive a \$300 increase above the standard monthly car bonus. Please note, you must be qualified to earn the car bonus for this to apply.

PCV ANNUAL BONUS

This bonus rewards you for consistent customer sales on an annual basis. PCV will accumulate on an annual basis, beginning on your enrollment date, or June 1, 2018 if you enrolled prior.

- A. \$10,000 = \$500
- B. \$15,000 = \$500
- C. \$20,000 = \$1,000
- D. \$30,000 = \$1,000
- E. \$40,000 = \$1,000
- F. \$50,000 = \$2,500
- G. \$60,000 = \$1,000
- H. \$70,000 = \$1,000
- I. \$80,000 = \$1,000
- J. \$90,000 = \$1,000
- K. \$100,000 = \$5,000

3. BUSINESS BUILDER BONUS

The Business Builder Bonus rewards Associates for business building activity.

Level 1: Earn a one-time bonus for each Independent Associate that purchases an Associate Experience Enrollment Kit. (\$400 for an \$1199.99 Kit sale, \$200 for a \$699.99 Kit sale and \$100 for a \$299.99 Kit sale.) This bonus is paid to the Enroller.

Level 2*: Earn a \$20 one-time bonus for each Kit that your Level One Associates sell. This bonus is paid to the Enroller.

Level 3*: Earn a \$15 one-time bonus for each Kit that your Level Two Associates sell. This bonus is paid to the Enroller.

*Note: To qualify for Levels Two and Three of the bonus, you are required to have your 3 & FREE completed each month or have 500 PCV. As a new Associate, you are given a grace period and will automatically earn all three levels of the bonus for your first 60 days.

Example: You earn the Level One Business Builder Bonus on your personally Sponsored Associates. You earn the Level Two Business Builder Bonus on the Associates that your personally sponsored Associates sell to and you earn the Level Three Business Builder Bonus on the Associates that the Level Two Associates personally sell to.

	\$1,199.99 Kit Sale	\$699.99 Kit Sale	\$299.99 Kit Sale
Level 1	\$400	\$200	\$100
Level 2	\$20	\$20	\$20
Level 3	\$15	\$15	\$15

3X ASSOCIATE BONUS

Enroll 3 Associates who purchase a qualified \$299.99, \$699.99, \$1199.99 Associate Enrollment Kit within your designated 3x Associate 30-Day periods and you will receive a \$300 Bonus in addition to the Business Builder Bonuses paid for each kit sold. This bonus will be paid the week following its completion.

4. RESIDUAL INCOME BONUS

Residual income commissions are the core of your lifetime residual income. Building a stable Associate and Customer base will allow you to receive bonuses each month from product orders and re-orders generated in your organization up to ten levels deep. Associates must reach the Paid-As Rank of Director or above in order to be Qualified to earn the Residual Income Bonus. Dynamic Compression maximizes the benefits of the Residual Income Bonus. Simply stated, this removes any person with 0 PCV from each level and allows you to have the volume generating Associates at each level to ensure you receive the maximum benefit from the Residual Income Bonus. This bonus is paid to the Sponsor.

	Director	Area Director	Regional Director	Managing Director	Senior Director	Executive Director	National Director	Vice Presidential Director	Presidential Director	National Presidential Director or Above
Level 1	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 2	*	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3	*	*	4%	4%	5%	5%	5%	5%	5%	5%
Level 4	*	*	*	3%	3%	4%	4%	4%	4%	4%
Level 5	*	*	*	*	2%	3%	4%	4%	4%	4%
Level 6	*	*	*	*	*	2%	3%	4%	4%	4%
Level 7	*	*	*	*	*	*	2%	2%	3%	3%
Level 8	*	*	*	*	*	*	*	2%	2%	3%
Level 9	*	*	*	*	*	*	*	*	1%	2%
Level 10	*	*	*	*	*	*	*	*	*	1%

Requirements: Must be "Qualified." Must maintain Paid-As Rank of Director or above according to chart.

5. MATCHING RESIDUAL INCOME BONUS:

You will earn Matching Bonuses of up to 40% on the Residual Income Bonus of your personally sponsored Associates when you reach the rank of Senior Director. In addition, you can earn up to 30% Matching Bonuses on up to three additional generations based on your Paid-As Rank, starting at Senior Director. This bonus pays a match on the residual commissions of up to three generations of Senior Directors or above. Matching bonuses encourage you to mentor and help develop Associates deep within your marketing organization. This bonus is paid via the sponsor tree (See Enroller & Sponsor definition).

	Senior Director	Executive Director	National Director	Vice Presidential Director+
Personal Recruits	20%	25%	40%	40%
1st Generation	10%	15%	20%	30%
2nd Generation	5%	5%	20%	25%
3rd Generation	*	5%	15%	25%

Requirements: Must be "Qualified" and Paid-As Rank of Senior Director or above according to chart.

6. GLOBAL POOL

Reaching for the stars has its rewards. The Global Pool rewards you when you reach beyond your dreams and continue building the company and the future by generating high sales volume. Two percent (2%) of IDLife Worldwide Commissionable Volume (CV) created from the Residual Income will be shared by Qualified National Directors and above. As you move up in rank, you will continue to receive your qualified portion of each bonus.

National Director	Vice-Presidential Director	Presidential Director	National Presidential Director	International Presidential Director or Above
34%	26%	18%	12%	10% Shared

*The Global Pool is paid monthly. You must be qualified as a National Director or above for two consecutive months before you are qualified

for this benefit. Requirements: Must be "Active." Must maintain paid rank of National Director or above according to chart. If you do not maintain rank, you have to re-qualify for another period of two consecutive months.

7. RANK ADVANCEMENT BONUS

This bonus will pay a special, one-time bonus the first time you reach a specified rank and maintain it for two consecutive months. If you earn more than one Rank Advancement Bonus in a single 60-day period (i.e. you jump from Executive Director to VP Director), you will be paid both Rank Advancement Bonuses.

Managing Director	Senior Director	Executive Director	National Director	Vice-Presidential Director	Presidential Director
\$100	\$250	\$500	\$1,000	\$2,000	\$4,000

Requirements: Must be Qualified. Must maintain paid rank for two consecutive months according to the chart.

EARN A GARMIN DEVICE

Earn a \$99 credit the first time you Rank Advance to Senior Director or higher, beginning May 1, 2017. This credit can be used to redeem a Garmin device of your choice. Credits can be used at time of earning or can be accumulated and redeemed when the desired credit amount is met. Credits will not be awarded for Rank Advancements prior to May 1, 2017. No volume will be awarded for these devices (0% TQV, 0 CV, 0 PCV).

Additional promotions offering credit towards Garmin devices will be accumulated with any credits earned for Rank Advancement. See back office for promotions that apply.

8. PRESIDENTIAL TEAM BUILDING BONUS

This bonus rewards ongoing team growth for reaching and maintaining the prestigious rank of Presidential Director. The following chart shows the Team Building Bonus total paid for TQV totals equaling 100,000 or more for (paid as) Presidential Directors and higher. The bonus increases for each increment of 50,000 over 100,000 TQV. Please note, the bonuses do not stack.

- A. 100,000 TQV = \$1,000
- B. 150,000 TQV = \$ 1,500
- C. 200,000 TQV = \$ 2,000
- D. 250,000 TQV = \$ 2,500
- E. 300,000 TQV = \$ 3,000
- F. 400,000 TQV = \$4,000
- G. 500,000 TQV = \$5,000
- H. 600,000 TQV = \$6,000
- I. 750,000 TQV = \$ 7,500
- J. 1,000,000 TQV = \$10,000

9. CAR BONUS

At the rank of National Director and above, Car Bonuses will be paid, as long as rank is maintained for two consecutive months. Associates can qualify for a Car Bonus of \$300 at Executive Director, if you earn the 3x Associate Bonus and hold this rank for 2 consecutive months. Otherwise, Associates qualify at ED after holding this rank for 12 consecutive months. For the first month you do not qualify, you will receive 50% of the car bonus. If you also miss the next month, you must start over and re-qualify. All Founding Members will receive a \$400 bonus after maintaining the rank of Executive Director for two consecutive months.

	Executive Director	National Director	Vice-Presidential Director	Presidential Director	National Presidential Director	International Presidential Director	Global Presidential Director
	\$300	\$500	\$600	\$750	\$1,000	\$1,500	\$2,000
\$2000 Monthly PCV	\$600	\$800	\$900	\$1,050	\$1,300	\$1,800	\$2,300

\$2000 Monthly PCV: If you accumulate 2000 PCV or more in a calendar month, your car bonus will double (\$600 total paid) at the rank of Executive Director. When you reach the rank of National Director or above, you will continue to receive a \$300 increase above the standard monthly car bonus. Please note, you must be qualified to earn the car bonus for this to apply.

10. INCENTIVE TRIPS

You can qualify for trips during the year based upon earned points for specific activity and being ranked as one of the top earners. Points are awarded to the Enroller for downline's activity. Note: Specific details and requirements for each trip are posted and tracked.

IDLIFE COMPENSATION PLAN SUMMARY

								Two Consecutive Months to Qualify		
	PCV	TQV	Qualified Legs	Max TQV Per Leg	Rolling Volume	Additional Bonus & Rank Qualifiers	Garmin Credits	Rank Advance Bonus	Car Bonus	Global Pool Bonus
Director (DIR)	100	100	1	*	*	*	*	*	*	*
Area Director (AD)	150	500	2	*70%	*	*	*	*	*	*
Regional Director (RD)	200	1,000	2	*70%	*	*	*	*	*	*
Managing Director (MD)	250	2,000	3	*70%	Yes	*	*	\$100	*	*
Senior Director (SD)	300	4,000	3	*70%	Yes	Residual Match	\$99	\$250	*	*
Executive Director (ED)	350	10,000	4	*70%	Yes	Residual Match & Volume Match Eligible	\$99	\$500	**\$300	*
National Director (ND)	400	20,000	5	*70%	Yes	2 SD Not in same leg	\$99	\$1,000	\$500	34%
Vice-Presidential Director (VPD)	500	40,000	6	*70%	Yes	2 ED Not in same leg	\$99	\$2,000	\$600	26%
Presidential Director (PD)	600	80,000	7	*70%	*	2 ND Not in same leg	\$99	\$4,000	\$750	18%
National Presidential Director (NPD)	700	160,000	8	*70%	*	Minimum of 3 ND in a minimum of 2 legs	\$99	*	\$1,000	12%
International Presidential Director (IPD)	1,000	400,000	8	*70%	*	Minimum of 3 ND and 1 PD in a minimum of 2 legs	\$99	*	\$1,500	10% Shared Among IPD & GPD
Global Presidential Director (GPD)	1,000	800,000	8	*70%	*	Minimum of 3 ND and 2 PD in a minimum of 3 legs	\$99	*	\$2,000	10% Shared Among IPD & GPD

* See TQV for Rank Advancement Definition.

** See Car Bonus Definition.

TO ACHIEVE AND MAINTAIN RANKS IN THE IDLIFE COMPENSATION PLAN

MEMBER*	ASSOCIATE** (30% DISCOUNT)
Must have selected the Virtual Starter Kit.	Must have purchased the \$1,199.99, \$699.99 or \$299.99 Kit or earned the rank of Associate.

MONTHLY REQUIREMENTS

DIRECTOR	<ul style="list-style-type: none"> • 100 PCV in Sales • One Qualified Leg • 100 Total Qualifying Volume 	VICE PRESIDENTIAL DIRECTOR	<ul style="list-style-type: none"> • 500 PCV in Sales • Six Qualified Legs—minimum of two Executive Directors, not in same leg • 40,000 TQV** within your Enrollment Tree with no more than 70% from one leg
AREA DIRECTOR	<ul style="list-style-type: none"> • 150 PCV in Sales • Two Qualified Legs • 500 TQV with no more than 70% from one leg 	PRESIDENTIAL DIRECTOR	<ul style="list-style-type: none"> • 600 PCV in Sales • Seven Qualified Legs—minimum of two National Directors, not in same leg • 80,000 TQV** within your Enrollment Tree with no more than 70% from one leg
REGIONAL DIRECTOR	<ul style="list-style-type: none"> • 200 PCV in Sales • Two Qualified Legs • 1,000 TQV with no more than 70% from one leg 	NATIONAL PRESIDENTIAL DIRECTOR	<ul style="list-style-type: none"> • 700 PCV in Sales • Eight Qualified Legs—minimum of three National Directors, in minimum of 2 legs • 160,000 TQV** within your Enrollment Tree with no more than 70% from one leg
MANAGING DIRECTOR	<ul style="list-style-type: none"> • 250 PCV in Sales • Three Qualified Legs • 2,000 TQV** with no more than 70% from one leg 	INTERNATIONAL PRESIDENTIAL DIRECTOR	<ul style="list-style-type: none"> • 1,000 PCV in Sales • Eight Qualified Legs—minimum of three National Directors and one Presidential Director, in minimum of 2 legs • 400,000 TQV** within your Enrollment Tree with no more than 70% from one leg
SENIOR DIRECTOR	<ul style="list-style-type: none"> • 300 PCV in Sales • Three Qualified Legs • 4,000 TQV** with no more than 70% from one leg 	GLOBAL PRESIDENTIAL DIRECTOR	<ul style="list-style-type: none"> • 1,000 PCV in Sales • Eight Qualified Legs—minimum of three National Directors and two Presidential Directors, in minimum of 3 legs • 800,000 TQV** within your Enrollment Tree with no more than 70% from one leg
EXECUTIVE DIRECTOR	<ul style="list-style-type: none"> • 350 PCV in Sales • Four Qualified Legs • 10,000 TQV** within your Enrollment Tree with no more than 70% from one leg 		
NATIONAL DIRECTOR	<ul style="list-style-type: none"> • 400 PCV in Sales • Five Qualified Legs—minimum of two Senior Directors, not in same leg • 20,000 TQV** within your Enrollment Tree with no more than 70% from one leg 		

* Member can achieve the next rank of Associate with 500 PCV or by selling two Associate Experience Enrollment Kits.

** See "TQV for Rank Advancement" Definition.

DEFINITION OF TERMS AND CONDITIONS

ACTIVE

Associates who purchase product during any monthly period or have any PCV from Customer sales. The total PCV amount must be above zero. If an Associate's PCV is not above zero, they are considered non-active and will be compressed out of the residual commissions.

ASSOCIATE

A generic term for those who are participating in the career path of the Compensation Plan. Associates may enroll other Associates and Customers. To enroll as an Associate, a person must purchase an Associate Experience Enrollment Kit (\$1199.99, \$699.99, or \$299.99). Members can also achieve the next rank of Associate with 500 PCV or by selling any two Associate Experience Enrollment Kits.

BUSINESS BUILDER BONUS - LEVEL 1

When an Associate sponsors a new Associate and the new Associate purchases the \$1199.99 Kit, the Enrolling Associate will receive a \$400.00 one-time bonus, if they are Qualified. If the new Associate purchases the \$699.99 Kit, the Enrolling Associate will receive a \$200.00 one-time bonus, if they are Qualified. If the new Associate purchases the \$299.99 Kit, the Enrolling Associate will receive a \$100.00 one-time bonus, if they are Qualified. This bonus is paid to the Enroller.

BUSINESS BUILDER BONUS - LEVELS 2 & 3

When an Associate has 500 PCV or has their 3 & FREE for IDNutrition, this opens up two additional levels of Bonuses for the recruitment of Associates by your personally enrolled Associates. A new Associate will earn all three levels of the bonuses for the first 60 days.

- Note: Level 1 is the standard Business Builder Bonus, referenced above; \$400, \$200 or \$100. Level 2 is \$20. Level 3 is \$15. The Business Builder Bonus Levels 2 & 3 can be earned after the 60-day grace period by completing 3 & FREE for IDNutrition. This bonus is paid to the Enroller.

CAPPED

Total allowable volume used for Rank Advancement based upon the eligible percentages per leg.

CAREER RANK (RECOGNITION RANK)

An Associate's Career Rank is the highest title they have achieved. An Associate's Career Rank does not change unless they are promoted. For example, Joanna met the requirements to be promoted to the rank of Regional Director in June. Her Career Rank is now Regional Director and will remain so, until she is promoted to a higher rank. In July, she is paid as a Regional Director. Her Career Rank and Paid-As Rank are the same. In August, she is paid as a Director. Her Career Rank remains Regional Director but her Paid-As Rank for August is Director.

COMMISSIONABLE VOLUME (CV)

Commissionable Volume is the volume that is used for all commissions paid on product sales with the Residual Income, Matching Volume & Global Pool Bonuses. CV is generally 60%* of Qualified Volume for each commissionable product sold. Individual CV is assigned to each product and may vary, as is the case with Vegan Shake and all Enrollment Product Kits.

CORPORATE WELLNESS PROGRAM

Associates are allowed to enroll a special type of Customer referred to as a Corporate Wellness Program. There is no fee to enroll a Corporate Wellness Program. Corporate Wellness Programs receive a 30% discount from Retail on all products. Corporate Wellness Program purchases are included in the Personal Customer Volume (PCV) for their sponsoring Associate. Corporate Wellness Programs are considered Level 1 to their Sponsoring Associate. Volume generated from Corporate Wellness Programs are at a 50% CV. Corporate Wellness Programs are not allowed to sponsor other Associates. For an Associate to enroll a Corporate Wellness Program, the Associate would need to work with Corporate for approval. Corporate Wellness Programs are considered a Qualified Leg if their total QV is 500 or more for the monthly period. See Leg and Qualified Leg definitions for full details.

For example, Nancy enrolls a Corporate Wellness Program called ABC Company. ABC Company purchases \$100 retail product for \$70. Normally this product would have had 42 CV and 70 QV, but because it was purchased by a Corporate Wellness Program, this product will be assigned 35 CV and 70 QV.

CUSTOMER

A Customer is an individual who purchases products for personal use and has not signed an Associate agreement with the company. There are three types of Customers: Retail Customers, Preferred Customers and Household Customers. When used alone, the term "Customer" refers to all types.

Retail Business Centers are not considered to be part of the term Customer. Customers are not allowed to sponsor (i.e. have a downline), do not receive commissions, and are not credited with volume. The volume from a Customer's purchase is credited to the PCV of the Associate who sponsored them. Customers do not hold positions in a genealogy. They are considered to be a Level 0 to their sponsor (As opposed to a Level 1, where an Associate is considered their sponsor.)

DOWNLINE

All of the people below an Associate are considered to be part of their downline. This is more commonly referred to as an Associate's "team".

DYNAMIC COMPRESSION

When an Associate purchases \$0 in product or has 0 PCV generated from Customers, they are compressed to their upline, filling the gap left by the non-Active Associate.

ELIGIBLE

An Associate is considered Eligible to receive a commission if they meet the Recognition Title requirements for a particular payout. For example, an Associate is Eligible to receive the Matching Regional Director Bonus if they have a Recognition Title of Regional Director or higher. If they had a lesser title, they would not be Eligible to receive the bonus, even though they might be fully Qualified at the lesser title. Eligibility does not mean an Associate will receive the particular payout. To receive a payout, an Associate must be both Eligible and Qualified. It is possible for an Associate to be Eligible but unqualified (i.e. they have a Recognition Title of Senior Director; making them Eligible for the Matching Residual Income Bonus, but are paid as an Area Director, which makes them unqualified.) Please also refer to the definition of the term "Qualified".

ENROLLER

The person who introduces an individual to the company is considered to be the "Enroller." The Enroller has the ability to place any Enrolled Associate, via the Waiting Room, under any Associate in his downline who will be the new "Sponsor".

INDEPENDENT ASSOCIATE ENROLLMENT KIT OPTIONS

1. Associate Experience Enrollment Kit + All Products is priced at \$1199.99 and contains approximately \$1700 in retail products and includes the Virtual Starter Kit. This product kit fulfills the requirement to become Qualified as an Independent Associate. 1100 in PCV and 100 in CV will be assigned to this product kit
2. Associate Experience Enrollment Kit + Product Bundle is priced at \$699.99 and contains approximately \$1000 in retail products and includes the Virtual Starter Kit. This product kit fulfills the requirement to become Qualified as an Independent Associate. 600 in PCV and 50 in CV will be assigned to this product kit.
3. Associate Experience Enrollment Kit is priced at \$299.99 and contains approximately \$400 in retail products and includes the Virtual Starter Kit. This product kit fulfills the requirement to become Qualified as an Independent Associate. 200 in PCV and 20 in CV is assigned to this product kit.

FAST START BONUS

A \$100 one-time bonus is earned when an Associate sells IDNutrition, an Experience, or any combination of products totaling 70 QV to a Customer or combination of Customers (Household, Preferred or Retail) within 60 days of their enrollment date.

FOUNDING MEMBER

An Associate who enrolled into IDLife during pre-launch. Founding Members are recognized with a Founder Pin and are paid the Car Bonus at the Rank of Executive Director.

GARMIN DEVICES

Buy a Garmin Device: Independent Associates may purchase any available Garmin device for personal use at a 15% discount in the back office. Members do not receive a 15% discount. Additional devices may be available through Customer Service. If a specific device cannot be found in the back office, call the IDLife Customer Advocate Team at 972-987-4430 for assistance. No commission or volume will be paid out on Member or Associate purchases (0% TQV, 0 CV, 0 PCV).

Sell a Garmin Device: Select devices are available for retail sale directly from your replicated website. A one-time 15% commission will be paid for each retail sale. No volume will be awarded for these sales (0% TQV, 0 CV, 0 PCV).

All Garmin devices will be shipped directly from Garmin warehouses. Garmin devices will not be available for customer pickup from IDLife Corporate.

Garmin devices are backed by a limited warranty.

Please visit <http://www8.garmin.com/support/warranty.html> for full details.

GLOBAL POOL

Paid-As National Directors and higher, who have been Paid-As National Director or higher for two consecutive periods; current period and previous period, may receive a portion of the monthly Global Pool. The total size of the pool will represent 2% of the company CV in the period. Paid-As National Directors and higher must have been paid as a National Director or higher in both the current and previous period in order to receive a portion of the pool. The portion each Associate receives will be based on their lowest Paid-As Title of the current or previous period. Mini pools will be broken down from the 2% as follows: National Director Pool: 34% of the 2%, VP Director Pool: 26% of the 2%, Presidential Director Pool: 18% of the 2%, National Presidential Director Pool: 12% of the 2%, International Presidential Director and above Pool: 10% of the 2%.

Associates that are paid as a higher title are able to participate in each of the inclusive mini pools. Example: Robert was paid as a Presidential Director in January and as a National President Director in February. When February commissions are calculated, Robert will receive a portion, based on his group volume contribution amount of the National Director, Vice-Presidential Director, and Presidential Director pools. Because Robert wasn't paid as a National Presidential Director in January, he is not able to participate in the National Presidential Director mini pool, since it requires two consecutive periods of being paid as a National Presidential Director or above to qualify. The portion of each mini pool that will pay to those who qualify will be based upon the number of participants.

HOUSEHOLD CUSTOMER

A Household Customer is an individual who purchases products for personal use under an existing Associate and has not signed an agreement with the company. They will receive the 10% or 30% discount that is appropriate for the Member or the Associate.

IDNUTRITION 3 & FREE

When an Associate or Member refers three or more Preferred Customers to the company and the referred Preferred Customers have generated at least 300 TQV, the Associate or Member will receive their next Scheduled Delivery of IDNutrition for free.

INCENTIVE TRIPS

Associates have the ability to earn trips. Each trip has its own set of rules to qualify, which are announced and posted in the IDOffice and on www.Scoop.IDLife.com.

INDEPENDENT ASSOCIATE ENROLLMENT KIT OPTIONS

Free Member Enrollment: You can join IDLife as a Member for free by simply selecting the Virtual Starter Kit during enrollment, which includes all of the tools and information you need to get started. As a member, you can earn the rank of Independent Associate and qualify for all of the Associate benefits by simply completing one of the following:

- Accumulating 500 in Lifetime Personal Customer Volume (LPCV)
- Enrolling 2 new Independent Associates. (Business Builder commissions are not paid on these 2 sales)
- Upgrading to an Associate at any time

LEG

A leg begins with a first level Associate and includes all of the Associates beneath them. An Associate has as many legs as they have personally sponsored Associates. For example, if Sally has five Level One Associates, then she has five legs. Katie is one of Sally's Level One Associates. Katie and her entire down-line are considered to be one leg to Sally. Retail Business Centers and Corporate Wellness Programs are also considered as a leg if their total QV is 500 or more for the monthly period.

LEVEL

The position an Associate has in a downline relative to another upline or downline Associate. Personally sponsored Associates (i.e. first level) are Level One. Those Associates sponsored by Level One Associates are Level Two, relative to the original Associate. Customers are not considered when counting levels and do not occupy a position in an Associate's genealogy.

- Note: The Enroller has the ability to place any Enrolled Associate, via the waiting room, under any Associate in their downline who will be the new "Sponsor". The new Associate is permanently placed in this location and all Levels are impacted accordingly.

LIFETIME PERSONAL CUSTOMER VOLUME (LPCV)

The Qualifying Volume (QV) of a single Associate from orders placed personally and by their personally sponsored Customers. This volume is cumulative and is never reset.

MATCHING RESIDUAL INCOME BONUS

Paid-As Senior Directors and above receive a matching percentage of their downline Associates' Residual Income Bonuses. The match percentage and depth that an Associate will receive is based upon their own personal Paid-As Title for that month. This bonus matches all residual income earnings of \$10 or more. Senior Directors and higher will receive 40% on their own personally sponsored Associates Residual Income Bonuses. Senior Directors and above receive an additional percentage on their downline Generations based upon their Paid-As Title (see table provided).

Note: The Enroller has the ability to place any Enrolled Associate, via the waiting room, under any Associate in their downline who will be the new "Sponsor". The new Associate is permanently placed in this location and all Matching Residual Bonuses will be paid according to their new placement in the Sponsor Tree. The 40% matching residual income is also paid to the Sponsor, and no longer the Enroller, if the Enroller chooses to place their Enrolled Associate in their downline under a different "Sponsor."

MEMBER

You can join IDLife as a Member for free by simply selecting the Virtual Starter Kit during enrollment, which includes all of the tools and information you need to get started. As a member you have an account and you can earn the rank of Independent Associate and qualify for all the Associate benefits by simply completing one of the following:

- Accumulating 500 in Lifetime Personal Customer Volume (LPCV)
- Enrolling 2 new independent Associates. (Business Builder commissions are not paid on these 2 sales)
- You can upgrade to Associate at any time.

NON-PROFIT RETAIL BUSINESS CENTER

Associates are allowed to enroll a special type of Customer referred to as a Non-Profit Retail Business Center (Non-Profit RBC). There is no fee to enroll a Non-Profit RBC. Non-Profit RBCs receive a 30% discount from Retail on all products. Non-Profit RBC purchases are included in the Personal Customer Volume (PCV) for their sponsoring Associate. Non-Profit RBCs are considered Level 1 to their Sponsoring Associate. Volume generated from Non-Profit RBCs are at 50% CV. Non-Profit RBCs are not allowed to sponsor other Associates. For an Associate to enroll a Non-Profit RBC, the Associate needs to work with Corporate for approval. Non-Profit RBCs are considered a Qualified Leg if their total QV is 500 or more for the monthly period. See Leg and Qualified Leg definitions for full details.

For example, Nancy enrolls a Non-Profit RBC called ABC Company. ABC Company purchases \$100 retail product for \$70. Normally this product would have had 42 CV and 70 QV, but because it was purchased by a Non-Profit RBC, this product will be assigned 35 CV and 70 QV.

PAID-AS RANK (ALSO REFERRED TO AS PAID-AS)

Each Associate is paid at the rank for which they qualify during the period. The requirements to be Paid-As a title are the same as the requirements to promote to that rank. If in any period they fail to achieve their Recognition Rank, they are paid at the lower title to which they do qualify for during the period. They retain their Recognition Rank, but are paid as the rank they actually qualify for.

PCV ANNUAL BONUS

This bonus is to reward consistent customer sales on annual basis. PCV will accumulate on an annual basis from the date of your enrollment. All existing associates who enrolled prior to June 1, 2018 will start their PCV counter on June 1, 2018. This bonus is paid with monthly commissions the month it is earned.

PCV MONTHLY BONUS

This bonus is to reward customer sales each month and to encourage Associates to continue their PCV growth through customer sales.

PERIOD

Period refers to the specific time frame in which qualifications and payouts are calculated. In this plan, a monthly period is equal to an actual calendar month. Six periods would be six calendar months.

PERSONAL CUSTOMER VOLUME (PCV)

The Qualifying Volume (QV) of a single Associate from orders placed personally and by their Personally Enrolled Customers. This volume is calculated monthly.

PERSONAL SPONSOR

The Associate directly above another Associate in the Genealogy is considered to be their Personal Sponsor.

PREFERRED CUSTOMER

A Preferred Customer is a Customer that is signed up on Scheduled Delivery and receives a 10% discount off of the retail price of the product.

PREMIUM WEBSITE BUNDLE SUBSCRIPTION

This bundle includes the Associate's personal webpage (replicated site), IDWellness, the IDOffice, Mobile Application and Marketing System. The IDOffice and Mobile Application provide the Associate with detailed team and customer reports, a comprehensive communication manager, countless marketing tools and downloads and many other resources to support and grow the Associate's IDLife business. IDWellness is an online wellness journal and guide that provides you various exercise tips, meal plans and visuals to help you achieve your health and wellness goals. This subscription can be managed in the billing settings of an Associate's back office or by calling customer service at 972-987-4430.

PRESIDENTIAL TEAM BUILDING BONUS

Rewarding ongoing team growth for reaching the prestigious paid rank of Presidential. Bonus will be paid on a monthly basis for reaching the required TQV of 100,000 and will be earned at each additional level as indicated.

QUALIFIED

An Associate is considered to be Qualified if they meet the Paid-As requirements for a particular payout or title. An Associate only receives the payouts that they are both Eligible and Qualified for. The minimum to be considered Qualified is 100 PCV; this allows you to earn commissions.

For example, an Associate must have 100 PCV, one Qualified Leg and 100 TQV to reach the rank of Director. As a Director, you are Eligible to start earning Residual Income Bonus. An Associate is Eligible for the Matching Residual Income Bonus because they have a Recognition Title of Senior Director. However, if they are paid as an Area Director or below, then they are unqualified for the bonus and would thus not receive it. In a similar manner, an Associate that is Qualified as an Area Director is ineligible to receive a Matching Residual Income Bonus because that pays only to Senior Directors and above.

QUALIFIED INDEPENDENT ASSOCIATE

There are four methods in which a person can become a Qualified Independent Associate. One can purchase any of the three levels of Enrollment Product Kits; \$299.99, \$699.99 or \$1199.99 to become a Qualified Independent Associate. One can also join as a Member by selecting the Virtual Starter Kit during enrollment, then achieve the next rank of Associate with 500 PCV or by selling two Enrollment Product Kits (\$1199.99, \$699.99 or \$299.99). The two enrollment kit sales are not required to be in the same month.

Note: Meeting the requirements above allows a Member to be considered a Qualified Independent Associate, however it will not automatically make them Active (see Active definition).

QUALIFIED LEG

Qualified Legs require that at least one individual in the leg is qualified to be paid as a specific title position (or above) during the month. For example, an Associate must have 100 PCV to be Qualified and earn commissions; However, a National Director must have five Active legs; two legs of which must have at least one representative that is Paid-As a Senior Director or higher. Qualified Legs depend on the monthly Paid-As Title. Retail Business Centers, Non-Profit Retail Business Centers and Corporate Wellness Programs are also considered as a Qualified Leg if their total QV is 500 or more for the monthly period. Because RBCs, Non-Profit RBCs and Corporate Wellness Programs cannot rank advance, they cannot be considered as a ranked Qualified Leg.

Note: For Qualification purposes of the NPD and above, a count is specified for the minimum number of legs this count must exist in. For example, to become a NPD, a person needs at least two legs with a total of three National Directors existing within them (i.e. one leg may contain one ND+ and another leg may contain two ND). This same requirement could be fulfilled, if they have more than the minimum number of Qualified Legs specified (i.e. three separate legs with a NDIR+ in each).

QUALIFYING VOLUME (QV)

Each inventory item has both a Qualifying Volume (QV) and a Commissionable Volume (CV) assigned to it. QV is used for calculating Personal Customer Volume (PCV) and Total Qualifying Volume (TQV) and is used solely to determine if the Associate is Qualified based on the terms of their respective title. The Business Builder Bonus is the only bonus that is paid based on the Qualifying Volume (QV), instead of the Commissionable Volume (CV). All other commissions and bonuses (other than Retail Commission) are paid based on Commissionable Volume (CV). The Qualifying Volume in this plan is equal to the wholesale amount (70% of Retail).

RANK ADVANCEMENT BONUS

When a person advances to the rank of Managing Director or above for the first time and holds the rank for two consecutive monthly periods, they will receive a one-time bonus. The amount of the bonus is based on the rank they advanced to. (See table provided.)

- Note 1: The consecutive requirement does not need to include the month of the initial rank advancement.

- Note 2: If an Associate skips multiple titles, the titles skipped will also be awarded as long as the title has been held for two consecutive periods.
- Note 3: There is no time limit on when this bonus can be achieved.

RESIDUAL INCOME BONUS - LEVEL 1-10 OVERRIDES

Active Associates that are paid as a Director or higher may receive a percentage of the Commissionable Volume (CV) from the sales of their downline through ten levels. The percentages and number of levels that an Associate receives is based on their Paid-As Title and is regardless of the title of the people below them. If an Associate is unqualified or ineligible, then that level override will not roll upline. If an Associate is inactive, then that level override will roll upline. Please refer to the definitions of Active, Eligible, and Qualified.

Note: The Enroller has the ability to place any Enrolled Associate, via the waiting room, under any Associate in their downline who will be the new "Sponsor". The new Associate is permanently placed in this location and all Residual Income Bonuses will be paid according to their new placement in the Sponsor Tree.

RETAIL BUSINESS CENTER

Associates are allowed to enroll a special type of Customer referred to as a Retail Business Center (RBC). There is no fee to enroll a Retail Business Center. Retail Business Centers receive a 40% discount from Retail Pricing on all products. Retail Business Center purchases are included in the Personal Customer Volume (PCV) for their sponsoring Associate. Retail Business Centers are considered Level 1 to their sponsoring Associate. Volume generated from Retail Business Center purchases are at 50% CV. Retail Business Centers are not allowed to sponsor other Associates. For an Associate to enroll a Retail Business Center, the Associate needs to work with Corporate for approval. Retail Business Centers are considered a Qualified Leg if their total QV is 500 or more for the monthly period. See Leg and Qualified Leg definitions for full details.

For example, Jacob enrolls a Retail Business Center called Joe's Nutrition. Joe's Nutrition purchases a \$100 retail product for \$60. Normally this product would have had a 42 CV and 70 QV, but because it was purchased by a Retail Business Center, this product will be assigned 30 CV and 60 QV.

RETAIL COMMISSION

Associates receive a Retail Commission on all Customers' sales that were purchased above the wholesale price. Independent Associates receive 30% of the retail price for Retail Customers who purchase direct from Associate (purchases that are not made from replicated website) and 20% of all other purchases unless the Associate is 500 PCV qualified during the current open monthly period or previous closed monthly period, the commission increases to 25%. If the Associate is 1000 PCV qualified during the current open monthly period or previous closed monthly period, the commission increases to 30%.

RETAIL CUSTOMER

A Retail Customer is a Customer that is not signed up on Scheduled Delivery. They pay the full retail price and purchase when they desire.

ROLLOVER VOLUME

The excess allowed Total Qualifying Volume (TQV) for the Paid-As Rank achieved or the shortfall of volume needed to achieve the next highest Paid-As Rank for that monthly period, whichever is smaller. The Rollover Volume that is carried forward from the previous monthly period will be added to the Allowed TQV for rank qualifications and used to calculate which rank the Associate qualifies to be "Paid-As" for the monthly commission period. Rollover volume can be used towards achieving the ranks of Managing Director through Vice Presidential Director. Rollover volume cannot be used to achieve the ranks of Presidential Director or higher.

Example: Associate Starting Rank of Executive Director

August TQV: 20,000
 August TQV After 40% Cap: 18,000
 Rollover Volume from Previous Period: 0
 Total Usable TQV: 18,000

ED Rank Volume Required: 10,000
 Excess TQV Over ED: 8,000

ND Rank Volume Required: 20,000
 Shortfall TQV to Next Rank: 2,000

Rollover Volume from August: 2,000

September TQV: 21,000
 September TQV After 40% Cap: 18,500
 Rollover Volume from August: 2,000
Total Usable TQV = 20,500

ND Rank Volume Required: 20,000
 Excess TQV over ND: 500

VPD Rank Volume Required: 40,000
 Shortfall TQV to next Rank: 19,500

Rollover Volume from September: 500

This example Associate would qualify for National Director, assuming other criteria is met. (Qualified legs, 2 Senior Directors not in same leg).

SPONSOR

The person who is the direct upline to any Associate is considered to be the “Sponsor.” The Enroller has the ability to place any Enrolled Associate, via the waiting room, under any Associate in their downline who will be the new Sponsor. The Enroller will automatically be the Sponsor of a newly Enrolled Associate unless they choose to place them under an Associate in their downline.

TOTAL COMMISSIONABLE VOLUME (TCV)

The Commissionable Volume (CV) from an Associate and their entire downline organization with unlimited depth. It includes all downline Associates, regardless of their titles.

TOTAL QUALIFYING VOLUME (TQV)

The Qualifying Volume (QV) from an Associate and their entire downline organization with unlimited depth. It includes all downline Associates, regardless of their titles. For title qualification purposes, each title will have a maximum contribution amount allowed, as specified in the table provided. This means that no more than the specified amount will be used towards the title qualifications from any one leg (including their own PCV contribution).

TQV FOR RANK ADVANCEMENT

To achieve and maintain rank, it is required that an Associate’s TQV comes from more than one leg. As stated in the chart for Executive Director, “10,000 TQV within your Enrollment Tree, with no more than 70% from one leg.

Listed below is an example to illustrate the allowable TQV coming from multiple legs to be considered for Rank Advancement.

Executive Director: 10,000 TQV, with no more than 70% from one leg. John has a total of 16,500 TQV. 70% of 16,500 is 11,550. Therefore, no more than 11,550 will be allowed from a leg.

Leg 1: 12,000 (11,550 allowed)

Leg 2: 3,550 (all allowed)

Leg 3: 500

Leg 4: 500

16,100 TQV is allowed to be considered for Rank Advancement. John has Qualified for Executive Director.

WAITING ROOM

This is a feature located in the IDOffice that allows an Enroller to place newly enrolled Associates under any Associate in their downline. The enrolling Associate will always be the “Enroller” and the Associate who received the newly enrolled Associate from the Enroller will be the “Sponsor”. The Enroller will receive the Business Builder Bonuses and will receive all points associated with the newly enrolled associates. These points are used for promotions and trips. Rules for each trip are posted in the IDOffice per promotion or trip.

Note: When a newly enrolled Associate is placed by the Enroller under someone in his downline, the new Associate is permanently placed in this location and all Residual Income Bonuses, Matching Residual Income Bonuses and Volume Match Bonuses will be paid according to their new placement in the sponsor tree.

1000 PCV CLUB

An Associate earns their way into this club by earning 1000 Personal Customer Volume (PCV). PCV is generated by personally placed orders and by the Associate’s personally sponsored Customers’ orders placed on the Associate’s website. It excludes any PCV resulting from the purchase of an Associate Experience Enrollment Kit. The Associate receives their Premium Website Bundle Subscription (\$27.49 Value) for FREE the following month after they earn 1000 PCV and for every month they continue to earn 1000 PCV. They earn an exclusive 1000 PCV t-shirt and recognition pin the first time they join the club.

3X ASSOCIATE BONUS

Enroll 3 Associates who purchase a qualified \$299.99, \$699.99, \$1199.99 Associate Enrollment Kit within a designated 30-day period and you will receive a \$300 bonus in addition to the Business Builder Bonuses paid for each kit sold.